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Revisiting Money Demand in Malaysia: Simple-Sum versus Divisia Monetary Aggregates

(Menghayati Semula Permintaan Wang di Malaysia: Penjumlahan Mudah vs Agregat Monetari Divisia)

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ABSTRACT

BNM has discarded the use of monetary targeting due to the speeding up of financial reforms as the relationship between money and important macroeconomic indicators in Malaysia has weakened. However, the implementation of the interest rate targeting requires the authorities to alter the policy rate recurrently. Alternatively, the authorities may consider monetary targeting, which provides the ease of control of monetary aggregates, provided that a stable demand for money function can be derived. Nevertheless, financial liberalization has greatly affected the stability of money demand. Thus, this study estimated the demand for money function in Malaysia by considering the effect of the financial development in which a Divisia monetary aggregate has been constructed as an alternative measure of money and a monetization variable has been included in the function. The Johansen and Juselius cointegration test and error correction model are utilized to estimate the demand for money function. The empirical findings indicate that a plausible demand for money function is derived using Divisia M2. Furthermore, monetization appears as an important variable that contributes to a stable money demand. The presence of a stable Divisia M2 money demand has reassured the usefulness of monetary aggregate as the indicator for monetary policy purposes. Monetary targeting provides alternative policy target choice for the conduct of monetary policy. Divisia monetary aggregates can also serve as the alternative money measurement apart from the conventional money supply.

Keywords: Divisia money; financial reform; money demand

ABSTRAK

Pembaharuan kewangan yang pesat di Malaysia telah melemahkan hubungan antara wang dengan indikator makroekonomi yang penting dan menyebabkan sasaran monetari telah digantikan oleh BNM. Akan tetapi, pelaksanaan sasaran kadar bunga memerlukan pihak berkuasa untuk mengubah kadar dasar secara berulang. Sebagai alternatif, pihak berkuasa boleh mempertimbangkan sasaran monetari yang membolehkan kemudahan kawalan agregat monetari jika fungsi permintaan wang adalah stabil. Walau bagaimanapun, liberalisasi kewangan telah memberi kesan kepada kestabilan permintaan wang. Oleh itu, kajian ini menganggarkan fungsi permintaan wang di Malaysia dengan mengambil kira kesan pembangunan kewangan melalui pembinaan alternatif pengukur wang iaitu agregat monetari Divisia dan juga perangkuman pemboleh ubah pengewangan dalam fungsi tersebut. Ujian kointegrasi Johansen dan Juselius serta model pembetulan ralat telah digunakan untuk menganggar fungsi permintaan wang. Fungsi permintaan wang yang dapat diterima telah diperoleh apabila Divisia M2 digunakan. Di samping itu, pengewangan muncul sebagai pemboleh ubah penting yang menyumbang kepada permintaan wang yang stabil. Kewujudan permintaan wang Divisia M2 yang stabil telah menyakinkan kebergunaan agregat monetari sebagai petunjuk untuk dasar monetari. Sasaran monetari boleh menjadi sasaran dasar alternatif untuk melaksanakan dasar monetari. Agregat monetari Divisia juga boleh berfungsi sebagai alternatif kepada bekalan wang konvensional.

Kata Kunci: Wang Divisia; pembaharuan kewangan; permintaan wang

INTRODUCTION

The money demand function is significant, especially to central banks, as it serves as a channel to detect the money supply growth targets in the medium term as well as to monitor the total liquidity via interest rate and reserve money manipulation (Treichel 1997). A stable demand for money function is critical for the conduct of monetary policy. However, an unstable demand for money function is found as a consequence of financial reforms and the emergence of new financial assets, which may result in the mismatch of the monetary growth targets and real economic growth; a diversion of interest rate targets with the prearranged money supply growth; and erroneously targeted monetary aggregate to replicate the total liquidity of an economy (Treichel 1997). As a result, monetary targeting that was utilized as the policy target in some countries has been substituted by different types of policy targets, among others, inflation targeting and interest rate targeting, that can better predict the movements of the important macroeconomic indicators. Malaysia also has shifted to interest targeting due to the financial reforms. The financial reforms are reinforced by the Financial Sector Masterplan in 2001, and Financial Sector Blueprint 2011-2020. Malaysia is a nation that has incorporated the Association of Southeast Asian Nations (ASEAN) Banking Integration Framework as a national blueprint (Wihardja 2013). As a result, the financial sector became more deregulated and market-oriented, and thus further enhanced liberalization and international integration (Bank Negara Malaysia 2011). In addition, the banking operations in terms of cost-to-income ratio by Malaysian banks are more efficient compared to the other ASEAN-Four countries (Noman et al. 2017). Consequently, the performance of monetary targeting has been affected by these financial reforms.

Prior to the mid-1990s, Bank Negara Malaysia (BNM), the central bank of Malaysia has adopted monetary targeting in formulating monetary policy. Rapid evolution in the economy and financial system had contributed to the instability of money demand function and therefore monetary aggregate became an unreliable policy target. During the mid-1990s, the change of the policy target from monetary targeting to interest rate targeting was observed as a result from the decision of BNM. When implementing interest rate targeting, the Interbank Rate (IBR) was replaced by the Intervention Rate (IR) in 1998 (BNM, 1999). Subsequently, the Overnight Policy Rate (OPR) was used to substitute IR as policy indicator in April 2004. Under the implementation of interest rate targeting, the central bank experienced a dilemma regarding whether to increase or to reduce the interest rate, especially during the period of domestic currency depreciation since late 2014. Karim and Karim (2014) found that a reduction in interest rates was required to deal with the pessimistic effect of oil price shock on domestic output, while an increase in interest rates

was required to retain the competitiveness of domestic portfolio investments. Consequently, the interest rate pass-through effect investigated by Tang et al. (2015a) was critical since appropriate decisions needed to be made by the central bank to boost economic growth. The implementation of interest rate targeting may lead to frequent alteration of interest rates. Conversely, monetary targeting grants the central bank ease of control in monetary base and M1 compared to inflation rate and primary concentration on local interests (Neupauerová & Vravec 2007). With the advantage of monetary targeting, now is a suitable moment to revisit the possibilities of a return to monetary targeting by deriving a stable money demand. Thus, this study aims to derive a stable demand function for money in the case of Malaysia by taking the financial development into consideration.

Deregulation affects the affiliation between monetary aggregates that comprise interest-bearing monetary assets and the property of economic activity (Carlson & Parrott 1991). The estimation to derive a stable demand for money function can be influenced by the types of monetary aggregates used in the analysis. In Malaysia, monetary aggregates fail to maintain the relationship with nominal Gross Domestic Product (GDP). A simple-sum monetary aggregate, which is the proxy for monetary aggregate, has been critiqued for lack of microeconomic foundation to uphold the perfect substitution assumption of monetary assets. Constant weights are found in all monetary assets over time, while the omitted assets are assigned zero weight. Therefore, monetary assets can be substituted for each other. In actual fact, monetary assets possess dissimilar opportunity costs in a diverse portfolio held by the economic agents (Schunk 2001). When money is comprised of additional monetary assets, it is incorrect to assume all of the assets can be perfectly substituted (Thornton & Yue 1992). This is because the weights of the assets should be based on the degree of monetary services granted by the assets. For instance, monetary assets that provide more monetary services should be assigned higher weights while low monetary services assets should be given lower weights. In addition, simple-sum monetary aggregates presume money to serve solely as mediums of exchange to facilitate the non-interest-bearing assets. However, due to the financial reforms, interest-bearing assets have emerged and serve as a store of value functions that generate returns. The fact that an implicit interest rate may be paid to the noninterest-bearing assets further weakens the theoretical justification of simple-sum monetary aggregates.

The shortcomings of simple-sum monetary aggregates had prompted Barnett (1980) to propose the use of Divisia monetary aggregates to gauge the total monetary services provided by financial assets. Divisia aggregation is consistent with the microeconomics theory in that it can be explained via simple money-in-the-utility function model and the key property of the aggregation, namely weak separability. Furthermore, price elasticity of demand is used to determine the expenditure shares of Divisia money (Anderson & Jones 2011). Financial assets are also assumed not to be perfectly substituted when constructing Divisia money. Higher weights are assigned to the financial assets that possess higher opportunity costs. On the contrary, lower weights are allocated to the financial assets with less transactions. In addition, Divisia approach has enhanced the prediction of financial crisis since Divisia money could identify significant looseness in monetary policy during pre-crisis periods in the UK (Martin & Milas 2010). As a result, Divisia money is perceived to be more accurate compared to conventional monetary aggregates when discussed theoretically. Given the significant developments of monetary aggregation theory, the Malaysia Divisia monetary aggregate is constructed to serve as an alternative measure of money in the money demand function. The availability of stable demand for money function may enlighten the use of monetary targeting as policy target in Malaysia.

Moreover, since financial liberalization has greatly affected the stability of the demand for money function, many researchers tend to refine the money demand model by including the variables that can characterize the phenomena of financial liberalization. Financial sector growth and product innovation have been boosted by financial integration. Countless regional financial integration examples were found in the ASEAN countries by the launching of joint investment schemes in crossborder trade via the Securities Regulators of Malaysia, Singapore and Thailand in 2013 (Almekinders et al. 2015). Furthermore, the Financial Sector Masterplan and Financial Sector Blueprint 2011-2020 enhanced the financial development in Malaysia. Thus, the transformation of the financial sector in accordance with financial liberalization that is captured by the financial development variable needs to be incorporated in the demand for money estimation in Malaysia. As a result, a monetization variable is included in the estimation of demand for money of Malaysia in this study.

LITERATURE REVIEW

From empirical aspect, Divisia monetary aggregates work well in various economic models. Early warning signals are accessible when Binner et al. (1999) include the Divisia M4 money in the leading indicators to forecast inflation movements. Habibullah (1999b) reveals that a cointegration exists between Divisia M1 and M2 monetary aggregates and the price level in ten Asian developing countries. The P-Star model that incorporates Divisia measures of money is able to provide more prediction information about inflation through money supply (Tang et al., 2015b). Schunk (2001) reveals that broad and narrow Divisia monetary aggregates perform better than simple sum monetary aggregates in terms of information content in predicting real economic activity and prices. In terms of nowcasting, additional information can be generated when Divisia monetary aggregates are included as one of the indicators in factor models (Barnett & Tang 2016). The performance of various Divisia monetary aggregates are superior in capturing financial innovations and regulatory alterations (Darrat et al., 2005). Divisia money is also a better predictor for crisis (Chen & Nautz 2015). Puah et al. (2006) found that the long-run neutrality of money hypothesis does not hold in Malaysia, and monetary expansion measured using Divisia money appears to produce a positive effect on real output in the long run. Darvas (2014) also reveals that Divisia monetary aggregates are able to affect output, prices and interest rates in the Euro area.

For the estimates of money demand, stable Divisia M1 money demand has been detected by Puah and Hiew (2010) in Indonesia. Moreover, Divisia M2 has been found to be outperform simple-sum M2 in the studies of Dahalan et al. (2005), la Cour (2006), Leong et al. (2010) and Sarwar et al. (2010). Stable money demand functions are derived by Hendrickson (2013) when Divisia types of M1, M2, zero maturity (MZM), M2 extract small denomination time deposits (M2M) and overall assets (ALL) money are used for the estimates. In a recent study, stable M1 and M2 money demand also can be established using Divisia monetary aggregates (Kamaruddin & Khalid 2016). Besides that, the change of the stocks of financial assets can be tracked by the additional information provided by Divisia money demand (Khainga 2014). Among the previous studies, the studies of Malaysia money demand using Divisia measure of money are limited to Dahalan et al. (2005), Leong et al. (2010), and Kamaruddin and Khalid (2016). Thus, it is significant to estimate the money demand function for Malaysia during the acceleration period of financial development in Malaysia. Except for Kamaruddin and Khalid (2016), the estimation of money demand functions in the studies of Dahalan et al. (2005) and Leong et al. (2010) only covers the period of the Financial Sector Masterplan. Different from the study of Kamaruddin and Khalid (2016), this study includes the financial deepening variable in estimating the demand for money function in Malaysia.

The simplest quantity measure of financial sector development is the money-to-GDP ratio in which the faster growth in broad money indicates the presence of financial deepening (Lynch, 1996). The key financial variables to measure the extent of financial deepening include M1-to-GDP, M2-to-GDP and quasi money-to-GDP ratios (Daquila 2007). Quasi money-to-GDP ratio is utilized in this study to characterize the monetization of the economy because financial innovation has enhanced the emergence of interest-bearing assets, and money plays a significant role as the store of value. The demand for money increases to facilitate the transactions of acquiring the interest-bearing assets. Hence, the use of a monetization variable that can capture the growth of financial assets in terms of GDP (quasi money-to-GDP) is proposed to be incorporated in the demand for money function in Malaysia. According to Hussain and Liew (2006), the inability to identify a cointegration relationship between money demand and its determinants in Malaysia may be due to the exclusion of the degree of monetization variable in the preceding study, which used a conventional money supply for the money measurement. Since this study emphasizes the financial development perspective in the money demand estimation, the Divisia monetary aggregate is constructed for comparison as the derivation of this monetary aggregate is based on development in the financial sector. The study of Hiew et al. (2013) and Sianturi et al. (2017) found that monetization can affect the money demand, but the case study was for Indonesia. Since different monetary targeting is utilized by various economies, it is vital to include monetization in the case of Malaysia to verify whether or not the financial development variable is significant to determine the money demand by using the most recent Divisia money data.

RESEARCH METHOD

MODEL SPECIFICATION

Since the Divisia M2 monetary aggregate is constructed for the estimation of the money demand function, the derivation of the Divisia monetary aggregate and the money demand function are both discussed in this section.

Divisia Monetary Aggregates The development of a Divisia monetary aggregate is supported by the microeconomic theory, in which the model is featured by the decisions made by the economic agents. These economic agents are assumed to achieve maximum utility with the presence of budget constraints. Consequently, the total expenditure spent by the economic agents on monetary assets can be expressed as (Anderson et al. 1997):

$$Y_t = \sum_{i=1}^n \pi_{it} \overline{m}_{it} \tag{1}$$

 π_{it} designates the user cost while \overline{m}_{it} is the optimal stock of monetary assets. *i* denotes the monetary assets and *t* represents time. The expenditure share is then computed by dividing the amount of user cost for the optimal stock of monetary aggregates by total expenditure:

$$s_{it} = \frac{\pi_{it}\overline{m}_{it}}{Y_t} \tag{2}$$

The liquidity for a benchmark asset and a monetary asset are reflected via interest rates. The user costs depict the interest rate differentials for both assets, which are also the opportunity costs of holding monetary assets. The equation to calculate user cost is (Barnett 1978):

$$\pi_{it} = \frac{\bar{p}_t(R_t - r_{it})}{(1 + R_t)}$$
(3)

with R_t designating the benchmark rate, which is the maximum return rate of a monetary asset that is freed from risk, in which monetary services are not available. r_{it} and \overline{p}_t denote return rate of an asset and the consumer price index (*CPI*), respectively.

Divisia monetary aggregate is formulated by employing the Divisia quantity index as follows (Barnett, 1980):

$$DM_t = DM_{t-1} \prod_{i=1}^n \left(\frac{\overline{m}_{it}}{\overline{m}_{i,t-1}}\right)^{\overline{S}_{it}}$$
(4)

Subsequently, the growth rate is generated by using the following equation (Habibullah, 1999a, p.80):

$$G(DM) = \sum_{i=1}^{n} \overline{s}_{it} G(\overline{m}_{it})$$
(5)

where \overline{s}_{it} is obtained by taking the mean value of the amount of s_{it} and s_{it-1} :

$$\overline{s}_{it} = \frac{1}{2}(s_{it} + s_{it-1})$$
(6)

*Money Demand Specification*¹ The theories of demand for money are used to address various purposes of money such as transactions, speculative, precautionary or utility (Sriram 2002). Regular fundamental indicators are required in examining varieties hypotheses, as claimed by the theories. As a result, money demand links the quantity money demanded to certain crucial economic indicators.

The original formulation of Chow's (1966) "stock adjustment" model in money demand is:

$$M_t - M_{t-1} = \gamma (MD_t^* - M_{t-1}) + \delta (A_t - A_{t-1})$$
(7)

where MD_t^* is the current desired money balances and A_t is the total assets. $\gamma(MD_t^* - M_{t-1})$ indicates the adaptation of previous nominal balance holdings to MD_t^* while $\delta(A_t - A_{t-1})$ implies the alteration in A_t that accumulates as money holdings. Another preferable alternative for the partial adjustment model is a proportional adjustment process:

$$M_t / M_{t-1} = (M D_t^* - M_{t-1})^{\gamma}$$
(8)

which signifies that a certain percentage is accustomed in a specific time period. Equation (8) is then converted to the log-linear specification as below:

$$\ln M_t - \ln M_{t-1} = \gamma (\ln M D_t^* - \ln M_{t-1})$$
(9)

Equation (9) holds the elasticity of MD_t^* constant pertaining to a scale variable.

Further development in the money demand model has enhanced the real and nominal partial adjustment mechanisms of money demand specification. The model for real partial adjustment of demand for money is specified as:

$$\ln(M/P)_t - \ln(M/P)_{t-1} = \gamma(Md_t^* - \ln(M/P)_{t-1}) \quad (10)$$

where $Md_t^* - \ln(M/P)_t^*$) is the desired real balances of agents. On the other hand, the nominal partial adjustment model can be expressed as:

$$\ln(M_t) - \ln(M_{t-1}) = \gamma(Md_t^* + \ln P_t + \ln P_{t-1}) \quad (11)$$

When the inflation rate is being deducted on both the left and right hand side of the Equation (11), the formula can be re-parameterized into:

$$\ln(M/P)_{t} - \ln(M/P)_{t-1} = \gamma(Md_{t}^{*} - \ln(M/P)_{t-1}) - (1 - \gamma)(\ln P_{t} + \ln P_{t-1})$$
(12)

The partial adjustment models will be more appropriate if valuation assumptions are being included. When incorporating valuation assumptions in the real partial adjustment model, the specification will become:

$$\ln(M/P)_t - \ln M_{t-1} + \ln P_t = \gamma(Md_t^* + \ln P_t) \quad (13)$$

where the agents are presumed to alter the difference between the present equilibrium real money balances and the real value of previous nominal money balances stated at current prices.

The applications of the partial adjustment model at the early stage entail the enforcement of certain limitations on the real money balances dynamics as well as other variables that may disturb the equilibrium of real balances demand. In this study, the real partial adjustment model will be hypothesized to incorporate the effect of inflation.

A classical money demand specification will be:

$$\ln Md_t^* = \alpha + \beta_1 \ln Y_t - \beta_2 R_t \tag{14}$$

where *Y* designates a scale variable, which is the real income. *R* is the nominal interest rate or opportunity cost. β_1 and β_2 are the coefficients, which denote the elasticities of money demand pertaining to the independent variables.

Income and interest rates are ordinarily incorporated in a classical money demand function. The relationship between real income and real money demand is positive. Therefore, a surge in real income boosts the money demand as more goods and services can be purchased when real purchasing power increases. However, the relationship between interest rate and real money demand is negative. This is due to the fact that an increase in the interest rate stimulates more demand for the financial assets, which subsequently leads to a reduction in the demand for money. The exchange rate variable is incorporated in the demand for money function of a small economy like Malaysia. The inclusion of the exchange rate in estimating the money demand function in the open economy framework is also considered by Marashdeh (1997) and Hueng (1998). Real effective exchange rates can be positively or negatively related to the real money demand. A positive relationship designates a substitution effect while a negative relationship implies a wealth effect. The real effective exchange rate is calculated by using a weighted geometric mean of consumer prices level of Malaysia relative to its trading partners (see Zanello & Desruelle, 1997):

$$E_M = \prod_{K^*M} \left[\frac{P_M R_M}{P_K R_K} \right]^{W_{MK}}$$
(15)

where *M* designates Malaysia and *K* is an index that collides with Malaysia's trading partners. W_{MK} is the competitive weight assigned by Malaysia on country *K*. P_M and P_K are the CPI of Malaysia (*M*) and its trading partners (*K*), respectively. R_M and R_K correspond to the nominal exchange rate of the currency of *M* and *K* in US dollars.

The money demand function also incorporated a monetization variable. Monetization is written as the ratio of quasi money to the GDP (see Equation 16). The transaction and store of value purposes of money can be captured by M1 and quasi money, respectively. Quasi money stands for the interest-bearing assets, which have emerged attributable to financial reforms. As interestbearing assets enter the computation of monetization as quasi money, the effect of financial reforms is thus being captured. During financial reforms, the demand for money to acquire interest-bearing assets increases and the role of money shifts to the store of value purpose. Accordingly, monetization is positively related to the demand for money (Kot, 2004). The formula employed to compute monetization is as follows (see Odedokun 1996, pp.119):

Monetization =
$$\frac{M2 - M1}{GDP}$$
 (16)

where M2 is simple sum M2 or the Divisia M2 monetary aggregate, depending on whether simple sum monetization or Divisia monetization is being constructed. M1 is simple sum M1 (for simple sum monetization) or the Divisia M1 monetary aggregate (for Divisia monetization), and GDP is nominal gross domestic product.

Thus, by incorporating an exchange rate and the monetization variables in the money demand function, the Equation (14) will become:

$$\ln Md_t^* = \alpha + \beta_1 \ln Y_t - \beta_2 R_t + \beta_3 \ln REER_t + \beta_4 \ln MONET_t$$
(17)

where *REER* is the real exchange rate and *MONET* is the monetization.

DATA DESCRIPTION AND METHODOLOGY

The quarterly data ranging from 1990:Q1 to 2015:Q4 have been employed for the estimation in this study. In 1990, Malaysia achieved thirty percent in manufacturing goods for exporting, which mainly fulfilled the criteria for Newly Industrialized Country status (Drabble 2004). The variables comprise of real simple-sum M2 money

TABLE 1. Summary	of variables	under invest	igation
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Notation	Variable	Remarks
RSSM2	Real money supply	Monetary aggregate M2
RDM2	Real Divisia money supply	Divisia monetary aggregate M2
RGDP	Real income	Real gross domestic product (GDP)
TBR	Nominal interest rate	3-month Treasury bill rate, incorporated in simple-sum M2 model.
DPM2	Nominal interest rate	Dual prices, incorporated in Divisia M2 model.
REER	Real exchange rate	Real effective exchange rate
MONETSSM	Monetization	Ratio of quasi money to GDP, incorporated in simple-sum M2 model.
MONETDM	Monetization	Ratio of Divisia quasi money to GDP, incorporated in Divisia M2 model.

(*RSSM2*), real Divisia M2² money (*RDM2*), real gross domestic product (*RGDP*), interest rate, real effective exchange rate (*REER*) and monetization (*MONET*).

The proxies of interest rates are the 3-month Treasury Bills rate (*TBR*) and Divisia M2 dual prices (*DPM2*) for the simple-sum money demand model and Divisia money demand model, respectively. The *REER* is computed based on Zanello and Desruelle's (1997) formula in Equation (15). The monetization used for the simple-sum money demand model and Divisia money demand model are separated as the money stocks used to develop the monetization are different.

The data used to compute Divisia monetary aggregates and data utilized for estimation are retrieved from numerous issues of the BNM's *Monthly Statistical Bulletin*. The real terms of simple-sum M2 money, Divisia M2 money, and GDP are acquired by dividing these data with CPI. Prior to the estimation, the data series except *TBR* and *DPM2*³, are transformed into natural logarithms. Table 1 summarizes all variables employed in this study.

The unit root tests, namely Augmented Dickey-Fuller test and Phillips-Perron test are utilized to investigate the time series properties of the data. The investigation of a cointegration relationship is conducted using Johansen's Maximum-Likelihood procedures that comprise trace and maximal-eigenvalue tests. These procedures were developed by Johansen (1988) and Johansen and Juselius (1990). The Johansen-Juselius approach commences by assuming a vector of Y_t with p-dimensional time series variables and possesses the *k*-lag vector autoregressive:

$$Y_{t} = \alpha + \prod_{1} Y_{t-1} + \prod_{2} Y_{t-2} + \dots + \prod_{k} Y_{t-k}$$
$$+ \mu + \nu_{t}, t = 1, 2, \dots T$$
(18)

where Y_t and α denote the $p \times 1$ vectors of non-stationary I(1) variables and constant terms, respectively. The $p \times q$ coefficient matrices are exemplified by $\Pi_1, \Pi_2, \dots, \Pi_k$ while white noises with zero mean and finite variance are depicted by a $p \times 1$ vector of v_t . The Equation (18) is re-parameterized to become:

$$\Delta Y_t = \alpha + \Gamma_1 \Delta Y_{t-1} + \Gamma_2 \Delta Y_{t-2} + \dots + \Gamma_k \Delta Y_{t-k-1} + \Gamma_k \Delta Y_{t-k} + \nu_t$$
(19)

where $\Gamma_i = -(I + \Pi_1 + ... + \Pi_i)$, i = 1, 2, 3, ..., k-1 and $\Pi = -(I + \Pi_1 + ... + \Pi_k)$.

The imperative information regarding the cointegration relationship is captured by Π_k (Johansen, 1988). In addition, the amount of cointegration relationships prevail in the vector of Y_t is indicated by the rank of the matrix Π_k and the rank must be at most equal to $p \times 1$. If there is a zero rank, then the variables in Y_t will not be cointegrated. The stationary linear combination among the variables cannot be discovered. On the other hand, if Π_k has a reduced rank, r, which is greater than zero, at least one cointegration relationship exists among the variables and there are r possible stationary linear combinations that can be identified. Then Π_k will contain two matrices, α and β , where $\Pi_k = \alpha \beta'$. The deviation from equilibrium is corrected via α , which designates the speed of adjustment and β' is the cointegration vector. However, if Π_k is in full rank, then it is possible that no cointegration exists, or this may be due to the fact that all estimated variables are I(0).

To start the estimation using the Johansen-Juselius approach, the least square regressions are expressed as:

$$\Delta Y_{t} = \alpha_{1} + \sum_{i=1}^{p-1} \Gamma_{i} \Delta Y_{t-i} + \mu_{1t}$$
(20)

$$Y_{t-p} = \alpha_1 + \sum_{i=1}^{p-1} \Gamma_i \Delta Y_{t-i} + \mu_{2t}$$
(21)

The μ_{1t} and μ_{2t} residual vectors are utilized in the estimation of trace and maximal eigenvalue likelihood ratio tests statistics to detect the amount of cointegrating vectors in the vector of Y_t . The trace test is formulated as:

$$\tau_{\text{trace}(\mathbf{r})} = -T \sum_{i=1}^{n} \ln(1 - \lambda_i)$$
(22)

where the number of observations is portrayed by Twhile the p - r smallest eigenvalue is identified via $\lambda_{r+1}, \ldots, \lambda_p$. The null hypothesis of the number of cointegrating vectors is $\leq r$ is applied to test against a common alternative. Furthermore, the maximal eigenvalue test is also employed to verify the presence of cointegration relationship. The null hypothesis states that the number of cointegrating vectors is r. Conversely, a specific alternative hypothesis indicates that there is r + 1 cointegrating vectors. The statistic for maximal eigenvalue test is expressed as:

$$\tau_{\max(r,r+1)} = -T \ln(1 - \lambda_{r+1})$$
(23)

Opposed to trace test, λ_{r+1} is used to determine the $(r+t)^{\text{th}}$ largest eigenvalue.

If *n* is the quantity of variables, the trace and maximal eigenvalue tests possess identical degree of freedom with the number of restrictions (n - r). Some results of Brownian motion theory are adopted by Johansen to achieve asymptotic distribution of the test statistics since there is a non-standard distribution of the likelihood ratio values under the null hypothesis. The critical values of Johansen (1988) do not include an intercept term or seasonal dummies. As a result, an intercept term is included in the critical values of Johansen and Juselius (1990). Among two likelihood ratio tests, trace test shows powerful estimation compared to maximal-eigenvalue test (Johansen & Juselius 1990) and thus the former test is more favorable than the latter.

If cointegration relationship prevails between the estimated variables, the estimation is carried on by applying the error-correction model (ECM) approach. This method is introduced by Engle and Granger (1987) and is used to identify the long-run and short-run effects of the explanatory variables on response variable. Error-correction term (ECT) is used to evaluate the adjustment of cointegrated variables in the short run to correct for the deviation of long-run equilibrium. The econometric model of Equation (17) based on the ECM approach is written as:

$$\Delta M d_t^* = \beta_0 + \beta_1 \Delta M d_{t-1}^* + \beta_2 \Delta Y_t + \beta_3 \Delta R_t + \beta_4 \Delta REER_t + \beta_5 \Delta MONET_t + \beta_6 ECT_{t-1} + \mu_t$$
(24)

where β_0 and Δ designate the intercept and the first difference, respectively. β_1 to β_5 denote the short-run elasticities of lagged value of the variables, namely real demand for money, real income, interest rate, real effective exchange rate as well as monetization. The

coefficient of β_6 depicts ECT, which holds information of long run as it is derived from the cointegrating vector. The Hannan-Quinn information criterion⁴ is used to select the optimal lag for the estimated model. A parsimonious ECM is derived by eliminating the insignificant coefficients successively using the general to specific technique of Hendry and Ericsson (1991).

RESULTS AND DISCUSSION

UNIT ROOT TEST RESULTS

Table 2 shows the results of the unit root tests. The results of Augmented Dicky-Fuller and Phillips-Perron unit root tests indicate that all the variables under estimation are not be able to reject the null hypothesis of a unit root in level. Thus, all the variables are non-stationary and contain a unit root. After first differencing, nevertheless, all series become stationary. All the variables are integrated of order one, which is I(1). We then perform the Johansen and Juselius cointegration test.

The results of the trace and maximal-eigenvalue tests are presented in Table 3. A single cointegration vector is found using the trace test while no cointegrating vector is identified through the maximal-eigenvalue test for the real simple-sum M2 model. Meanwhile, one cointegrating vector is found in the real Divisia M2 model using both tests. In estimating the cointegration, the skewness and excess kurtosis in innovations of trace statistics are more robust compared to maximal-eigenvalue statistics (Cheung & Lai 1993). Therefore, we consider that one cointegration vector exists in the real simple-sum M2 model. By so doing, real demand for money is bounded together with real GDP, interest rate, real effective exchange rate and monetization in the long run for both real simple-sum M2 and real Divisia M2 models.

TABLE 2. Unit Root test results

<u> </u>	Augmente	ed Dickey-Fuller	Phillips-Perron		
Series	Level	First Difference	Level	First Difference	
RSSM2	-2.9500(8)	-8.0693(0)***	-1.3423(1)	-15.4721(7)***	
RDM2	-2.5421(12)	-2.7194(8)*	-1.8419(1)	-12.8353(11)***	
RGDP	-2.5746(12)	-4.4051(8)***	-2.7007(10)	-9.4124(0)***	
TBR	-0.1426(4)	-3.7480(3)***	-2.0593(4)	-12.0357(6)***	
DPM2	-2.6290(1)	-8.5465(0)***	-2.1554(0)	-16.4490(12)***	
REER	-2.7074(1)	-7.4345(0)***	-2.4958(2)	-7.4345(0)***	
MONETSSM	-1.6658(10)	-3.6769(9)***	-2.0433(10)	-31.8802(11)***	
MONETDM	-1.6091(9)	-3.8716(8)***	-2.4213(9)	-39.1041(11)***	

Notes: Asterisks (***) and (*) denote significant at 1% and 10% levels, respectively. *RSSM2* is the real simple sum M2 money, *RDM2* is the Divisia M2 money, RGDP is the real gross domestic product, TBR is the 3-month Treasury Bill rate, DPM2 is dual prices of Divisia money, REER is the real effective exchange rate, MONETSSM is the monetization of simple sum M2 money and MONETDM is the monetization of Divisia M2 money. All variables are expressed in logarithm term except the interest rate.

RSSM2, RGDP, TBR, REER, MONET ($k = 3, r = 1$)							
H ₀	H_1	λ -trace	95% CV	H ₀	H_1	λ-max	95% CV
r = 0	$r \ge 1$	75.308**	69.819	$\mathbf{r} = 0$	r = 1	28.862	33.877
$r \leq 1$	$r \geq 2$	41.447	47.856	$r \leq 1$	r = 2	23.665	27.584
$r \leq 2$	$r \geq 3$	17.782	29.797	$r \leq 2$	r = 3	12.314	21.132
$r \leq 3$	$r \ge 4$	5.468	15.495	$r \leq 3$	r = 4	4.319	14.265
$r \leq 4$	r = 5	1.149	3.841	$r \leq 4$	r = 5	1.149	3.841
RDM2, RGDP, DPM2, REER, MONET (k = 3, r = 1)							
H ₀	H_1	λ-trace	95% CV		H_1	λ-max	95% CV
				H ₀			
r = 0	$r \geq 1$	83.256***	69.819	$\mathbf{r} = 0$	r = 1	39.822***	33.877
$r \leq 1$	$r \geq 2$	43.434	47.856	$r \leq 1$	r = 2	26.589	27.584
$r \leq 2$	$r \geq 3$	16.845	29.797	$r \leq 2$	r = 3	13.148	21.132
$r \leq 3$	$r \geq 4$	3.697	15.495	$r \leq 3$	r = 4	3.692	14.265
$r \leq 4$	r = 5	0.005	3.841	$r \leq 4$	r = 5	0.005	3.841

TABLE 3. Johansen and Juselius Cointegration test results

Notes: Asterisk (***) denotes significant at 5% level, *k* is the number of lags and *r* is the number of cointegrating vector(s). *RSSM2* and *RDM2* denote the real simple-sum M2 and real Divisia M2, respectively. *RGDP* is the real income, while, *TBR* and *DPM2* are the 3-month treasury bills rate for simple-sum M2 and dual prices for Divisia M2, respectively. *REER* designates real effective exchange rate while *MONET* is the monetization variable.

However, a well-defined money demand model needs to possess credible coefficients and carry the correct signs of coefficients that are in conformity with a priori hypothesis of money demand. Therefore, the coefficients of real simple-sum M2 and real Divisia M2 money demand functions are normalized to one. The normalized coefficients indicate the elasticities of the variables. The implied long-run elasticities obtained from the restricted cointegration relationships of both models are illustrated in Table 4.

COINTEGRATION TEST RESULTS

For a real simple-sum M2 model, *RGDP* and *MONET* are statistically significant at the 1 percent level while *TBR* and *REER* are not significant. On the other hand, all the variables are statistically significant at the 1 percent level in the real Divisia M2 Model. The real Divisia M2 model yields more plausible results, as all the specified variables are statistically significant and carry expected signs that

are consistent with a priori hypothesis. In addition, the sizes for the coefficients are sensible from the economic point of view.

Based on the real Divisia M2 model, there is a positive relation between RGDP and RDM2, while a negative relation between DPM2 and RDM2. The findings are in line with the a priori theory of demand for money. The empirical results also denote that exchange rate is positively related to money demand. Since REER is being utilized, REER possesses a reversed property of nominal exchange rate (for details, see Equation 15). An increase in REER indicates an appreciation in currency value. Therefore, the substitution effect exists in the case of Malaysia, as an appreciation in currency will cause money demand to increase. When there is a depreciation in Ringgit, portfolio holders expect the Ringgit to depreciate further and therefore increase the proportion of foreign assets in their portfolio. In other words, holding domestic money incurs higher opportunity cost and thus induces them to demand less for Malaysian money. Subsequently, the demand for

TABLE 4. Implied long-run elasticities of normalized cointegrating vector

RSSM2	Constant	RGDP	TBR	REER	MONET
-1.000	1.245	0.865 (0.048)***	-0.001 (0.004)	-0.021 (0.100)	1.063 (0.089)***
RDM2	Constant	RGDP	DPM2	REER	MONET
-1.000	-0.545	0.968 (0.019)***	-0.026 (0.007)***	0.267 (0.080)***	0.807 (0.048)***

Note: Asterisks (***) indicate significant at 1% level. Figures in () designate the standard errors.

Ringgit lessens as well. The findings are consistent with Marashdeh (1997) and Chaisrisawatsuk et al. (2004) that a currency substitution effect existed in Malaysia. Substitution effect also was found in the study of Bahmani-Oskooee (2002) in which the depreciation of currency led to a fall in money demand in Hong Kong. Conversely, monetization is positively related to money demand. Therefore, the interest-bearing assets surge induces higher demand for money to acquire them. Ahmad (2001) also found that acceleration in monetization grounds greater demand for money.

ERROR-CORRECTION MODEL AND GRANGER-CAUSALITY TEST RESULTS

The Granger-causality test results based on ECM are illustrated in Table 5. For the real simple-sum M2 model, the lagged ECT is insignificant and the sign of coefficient is positive. This indicates that long-run relationship does not exist between the estimated variables in the real simple-sum M2 model. On the other hand, the lagged ECTs are statistically significant at the 5 percent level in the real Divisia M2 model. The significance of ECT implies that there is a long-run causal relationship exists among the tested variables in the Divisia M2 model. In addition, the short-run causality for the estimated variables are checked by performing Wald tests. Based on the empirical results, real GDP is found can Granger-cause real money demand in the short run for both the real simple-sum and real Divisia models. As hypothesized, higher income levels will lead to higher

demand for money, especially to facilitate the transaction needs. The acceleration of the degree of openness for foreign investment since the mid-1980s (Organization for Economic Co-operation and Development, 2016) emphasizes the importance of the exchange rate to money demand in the short run. In addition, the results of both models indicate that the monetization variable, which corresponds to financial deepening due to the financial reforms, also can influence the real demand for money in a short time interval. The Divisia M2 model slightly outperforms the simple-sum M2 model, as the short-run impacts of interest rates are captured by the Divisia M2 model.

Moreover, ECT coefficient reflects the speed of adjustment, which is an indicator of the short-run adjustment towards the long-run disequilibrium. The short-run adjustments in each quarter accounted for 21.6 percent for the Divisia M2 model. In terms of diagnostic tests, the real simple-sum M2 and Divisia M2 models do not encounter the problems of normality, serial correlation, heteroscedasticity, mis-specification and parameter instability as presented in Table 5.

CONCLUSIONS

BNM has switched monetary targeting to interest rate targeting due to the speeding up of financial reforms, which have weakened the relationship between money and important macroeconomic indicators in Malaysia. However, the implementation of the interest rate targeting requires the authorities to alter the policy rate

Real	Simple-sum M2	Real Divisia M2		
	F-statistics (p-value)		F-statistics (p-value)	
RGDP	8.216(0.001)***	RGDP	27.634(0.000)***	
TBR	2.358(0.128)	DPM2	3.654(0.059)*	
REER	7.118(0.001)***	REER	21.529(0.000)***	
MONET	3.901(0.024)**	MONET	9.202(0.003)***	
	Coefficient [t-statistic]		Coefficient [t-statistic]	
ECT	0.052[0.888]	ECT	-0.216[-2.133]**	
Diagnostics Tests:		Diagnostics Tests:		
JB	0.875(0.646)	JB	4.027(0.134)	
AR [2]	2.118(0.126)	AR [2]	2.133(0.124)	
ARCH [1]	0.615(0.435)	ARCH [1]	0.022(0.882)	
RESET [1]	0.020(0.888)	RESET [1]	2.217(0.140)	
CUSUM	Stable	CUSUM	Stable	
CUSUM ²	Stable	CUSUM ²	Stable	

TABLE 5. Results of Granger-causality test based on ECM

Notes: Asterisks (*), (**) and (***) denote significant at 10%, 5% and 1% levels, respectively. For the diagnostics tests, JB and AR[2] denote Jarque-Bera normality test of the residuals and a 2nd order Breusch-Godfrey serial correlation Lagrange Multiplier test, respectively. Conversely, ARCH[1] and RESET[1] designate a 1st order autoregressive conditional heteroscedasticity test and a 1st order Ramsey's RESET test, respectively. CUSUM stands for cumulative sum of recursive residuals stability test while CUSUM² refers to cumulative sum of squares of recursive residuals stability test. recurrently. Alternatively, the authorities may consider monetary targeting, which provides ease of control of monetary aggregates, provided the money demand function is stable. However, financial liberalization has greatly affected the stability of demand for money. Thus, the demand for money function in Malaysia has been examined in this study by considering the effect of the financial development. Another alternative measurement for money, namely the Divisia monetary aggregate is constructed, and a monetization variable is included in the function. The money demand function was estimated by using the Johansen and Juselius cointegration test and error correction model. The prominent performance of the Divisia M2 monetary aggregate is confirmed via the empirical results of the demand for money estimation. The derived money demand function is plausible using Divisia M2. The model is also robust as it passed all the diagnostic tests. The findings of Dahalan et al. (2005), Leong et al. (2010), and Sarwar et al. (2010) also support the empirical results of this study that the performance of Divisia M2 is superior than its simple-sum counterpart in the money demand function estimation. Moreover, monetization appears as an important variable that contributes to a stable money demand due to the hastening of financial development in Malaysia in recent years. Therefore, the presence of a stable Divisia M2 money demand has reassured the usefulness of monetary targeting for monetary policy purposes. The significance of Divisia M2 money may boost the possibility of reverting back to monetary targeting with the presence of a stable money demand function. In addition, the Central Bank may consider Divisia monetary aggregates as an alternative money supply apart from the simple-sum money supply. For instance, the Federal Reserve Bank of St. Louis has published the data of Divisia monetary aggregates as alternative official money supply. Furthermore, due to the financial reforms, financial development variables such as monetization become significant in determining the money demand in Malaysia. In this study, a parsimonious model can be derived by incorporating a monetization variable.

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NOTES

- ¹ The discussion in this section follows Hoffman and Rasche (1996).
- ² Only simple sum and Divisia M2 monies are tested as the option of monetary aggregates is arbitrary (Goldfeld and Sichel, 1990). M2 is considered more appropriate for a broader money definition (Tseng and Corker, 1991).

Moreover, Valadkhani and Alauddin (2003) contended that there is increased agreement among economists to conceive M2 as appropriate alternative of monetary aggregate.

- ³ Although all variables are required to be measured in logs, due to the nature of nominal interest rates, it is expressed in percentage per annum, it does not require the transformation to the log (Dreger et al., 2016). There is no exponential trend to linearize.
- ⁴ The consistency in estimation for the order of an autoregressive model is found to be strong using this approach (Hannan and Quinn, 1979).

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